



KSA Lighting  
1200 Central Avenue  
Hanover Park, IL 60103

Ph: (630) 307-6955 Fax: (630) 307-6965  
SUBJECT TO CHANGE WITHOUT NOTICE

<b>Manufacturer</b>	<b>FOB</b>	<b>Freight Allowance</b>	<b>Minimum Order</b>
3G LIGHTING	FOB- WOODBRIDGE, ON	None	None
ALTMAN LIGHTING	FOB - YONKERS, NY	Always plus freight	\$50.00
ANTIQUE STREET LAMP	FOB - AUSTIN, TX	\$5,000.00	None
ANP LIGHTING	FOB - MONTCLAIR, CA	\$1000 ON BATHBARS, \$2000 ON BALANCE	None
ART FORMS	FOB - ONTARIO, CANADA	MIN FREIGHT \$150	None
AURORA LIGHT	FOB - CARLSBAD, CA	Always plus freight	None
BARTCO	FOB - HUNTINGTON BEACH, CA	\$5,000.00	no minimum
BCL PRODUCTS	FOB - NORCROSS, GA	25 UNITS	1 unit
BEGA	FOB - CARPINTERIA, CA	\$5,000.00	\$50.00
BIG BEAM	FOB - CRYSTAL LAKE, IL	\$1600 non-hazardous & \$3300 hazardous	\$50.00 parts-\$100.00 complete units
BRUCK	FOB - TUSTIN, CA	PPD & ADD	\$100 (no min for replacements)
CHM INDUSTRIES	FOB - JOBSITE	PPD AND ADD (A/B +FRT)	PARTS - \$1000.00 PREPAID
CELESTIAL	FOB- SANTA FE, CA	\$1,000.00	None
COLOR KINETICS	FOB-CK WAREHOUSE	PPD AND ADD	None
DELRAY LIGHTING	FOB - BURBANK, CA	\$2,500.00	\$100.00
EDISON PRICE LIGHTING	FOB - NEW YORK, NY	\$5,000.00 per release	\$250.00 except 0.00 on parts
ELECTRIX	FOB - NEW HAVEN, CT	\$4,000.00	\$150.00
ELLIPTIPAR INC	FOB - WEST HAVEN, CT	\$5,000.00 per shipment- \$65 adder for call before	None
ENGINEERED LTG PROJECTS	FOB - EL MONTE, CA	\$5,000 per shipment	\$100.00 (\$25.00 if under \$100.00)
ETC	FOB- MIDDLETON, WI	ppd + add	None
EUREKA LIGHTING	FOB - MONTREAL, QUEBEC CANADA	Always plus freight	\$500-minimum (\$30-charge for under minimum)
EVERLAST INDUCTION LIGHTING	FOB - JACKSON, MI	Always plus freight	None
EXITRONIX	FOB - SHIPPING POINT	\$1,500.00	\$250.00 / \$50.00 on parts
GALLIUM	FOB- FAYETTEVILLE, GA	\$5,000.00	None
HEVI LITE INC.	FOB- CANOGA PARK, CA	\$2500.00 standard book product/ plus freight for custom	None
HIGH-LITES	FOB - WATERBURY, CT	\$2,500.00	None
HOLOPHANE	FOB - NEWARK, OH	\$3,000.00	None
HYDREL	FOB - SYLMAR, CA	\$3,000.00	\$50.00
INDESSA	FOB - SPOKANE, WA	\$2,500.00	\$75.00
INSIGHT	FOB- RIO RANCO, NM	\$10,000.00	None
INTENSE LIGHTING	FBO - ANAHEIM, CA	\$1,700.00	None
KENALL MANUFACTURING	FOB - GURNEE, IL	\$2,500.00	\$100.00
KIRLIN LIGHTING	FOB - SHIPPING POINT	\$7,000.00	parts-50.00 or more
KW POLES	FOB - SUGAR LAND, TX	\$1,500.00 for straight material	\$35.00
LAM	FOB - SANTA ANA, CA	\$3,000.00	None
LC&D	FOB - LOS ANGELES, CA	\$1000.00 (over \$1500.00 for mult-shipments)	None
LIGHTTECH	FOB - SOUTH LAGUNA, CA	\$2,500.00	\$50.00
LIGHTING AND LOWERING	FOB - BROADVIEW, IL	\$1000.00 / POLES PPD. AND CHARGE	\$50.00
LIGHTING SCIENCES	FOB - SHIPPING POINT	\$5,000.00	None
LIGHTWILD	FOB- OVERLAND PARK, KS	PPD + ADD	None
LIMBURG	FOB - CARPINTERIA, CA	\$5,000.00	\$50.00
LITHONIA LIGHTING	FOB - SHIPPING POINT	\$1,000.00	\$50.00, no minimum on will calls
LOUIS POULSEN	FOB - FORT LAUDERDALE, FL	\$5,000.00	None
LUMEN ART LTD.	FOB - CHICAGO, IL	PPD & ADD	\$500-min (Alume-series \$100-min)
LUSIO LIGHTING	FOB - OVERLAND PARK, KS	PPD + ADD	None
MARK LIGHTING	FOB - EDISON, NJ	\$1,000.00	\$1,000.00
MCFADDEN / TREND	FOB - ST. LOUIS, MO	Always plus freight	None
METALOPTICS	FOB - VARIOUS LOCATIONS	\$2,000.00	\$50.00 (\$15.00 FOR PARTS)
METALUMEN	FOB - ONTARIO, CANADA	\$5,000.00	Manf-\$150.00, Purch-\$100.00
NORA	FOB - COMMERCE, CA	\$1,500.00	\$50.00 (case quantity only)
NORTHSTAR	FOB - BROADVIEW, IL	\$1000.00 / POLES PPD. AND CHARGE	\$50.00
ORIGINAL CAST	FOB - ST. LOUIS, MO	None	None
PEERLESS	FOB - BERKELEY, CA	\$3,000.00	\$500.00
PLC MULTIPOINT	FOB - EVERETT, WA	None	\$50.00
POINT LIGHTING	FOB - SIMSBURY, CT	\$3,000.00	\$50.00
PRUDENTIAL LIGHTING	FOB - LOS ANGELES, CA	\$7,500.00	\$25.00
RAMBUSCH	FOB- JERSEY CITY, NJ	\$7,000.00	\$250.00
RENAISSANCE LIGHTING	FOB-HERNDON, VA	\$5,000.00	\$500.00 (parts-\$50)
RIG-A-LITE	FOB - HOUSTON, TX	\$2,500.00	\$100.00
SE'LUX	FOB - HIGHLAND, NY	\$5,000.00	None
SENSOR SWITCH	FOB - SHIPPING POINT	\$1,000.00	\$50.00
SKY CAST INC.	FOB - GUELPH, ONTARIO, CANADA	Always plus freight	None
SPORTLITE	FOB - PHOENIX, AZ	> 30 FIXTURES	None
SPRING CITY	FOB - SPRING CITY, PA	\$2,000.00	\$200.00
STRONG INTERNATIONAL	FOB- OMAHA, NE	None	None
TARGETTI / EXTERIEUR VERT	FOB - FORT LAUDERDALE, FL	\$5,000.00	No minimum
TCP INC. / ECOVATIONS	FOB- AURORA, OH	\$750.00	\$200.00
THERN / HALL	FOB - SHIPPING POINT	plus freight	
THORN	FOB - BROADVIEW, IL	\$1,000.00	\$50.00
TMS	FOB- BRAMPTON, ONTARIO	\$1500.00 Excluding Poles & Large Pendant and Custom Fixtures	None
UNION METAL	FOB- CANTON, OH	Included in pricing	\$250.00
US LIGHTING TECH	FOB - MFG. WAREHOUSE	PPD & ADD	\$500.00
USA ILLUMINATION	FOB - NEW WINDSOR, NY	East of Mississippi River- \$3500.00	\$100.00-min (\$10-processing fee)
VENTURE	FOB - SOLON, OH	\$500.00	one case(if less, \$2.00 charge per order broken carton)
VISA	FOB - MILWAUKEE, WI	Visa picks carrier	\$25.00 parts
VISIONAIRE	FOB - RANCHO DOMINGUEZ, CA	\$3,000.00	\$200.00
VISION 3 LIGHTING	FOB- FOWLER, CA	\$0.00	None
VISTA PROFESSIONAL OUTDOOR	FOB - SIMI VALLEY, CA	\$1,500.00 fixtures only	None
WALDMANN LIGHTING	FOB - WHEELING, IL	\$1,500.00	None
WAYNE TYLER	FOB - LOMPOC, CA	PPD & ADD	None
WESTERN LIGHTING STANDARDS	FOB - SPRING CITY, PA	\$2,000.00	\$200.00, if under \$35.00 handle charge
WHATLEY	FOB - COMMERCE CITY, CO	\$3,500.00	None
WILA	FOB - TUSTIN, CA	\$3,000.00	
ZUMTOBEL	FOB - HIGHLAND, NY	\$5,000.00	\$250.00/FIXTURES \$50.00/COMPONENTS